

Consolidated Financial Results
for the Fiscal Year Ended December 31, 2019
[Japanese GAAP]



February 14, 2020

Company name: JAC Recruitment Co., Ltd.
 Stock exchange listing: Tokyo Stock Exchange
 Code number: 2124
 URL: <http://corp.jac-recruitment.jp>
 Representative: Takeshi Matsuzono, Managing Director
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 Phone: +81-3-5259-6926
 Scheduled date of Ordinary General Meeting of Shareholders: March 26, 2020
 Scheduled date of commencing dividend payments: March 27, 2020
 Scheduled date of submitting securities report: March 26, 2020
 Availability of supplementary briefing material on annual financial results: Available
 Scheduling of financial results briefing: Scheduled (For institutional investors)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended December 31, 2019 (January 1, 2019 to December 31, 2019)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net Sales		Operating Income		Ordinary Income		Profit Attributable to Owners of Parent	
	million yen	%	million yen	%	million yen	%	million yen	%
Fiscal year ended December 31, 2019	24,170	4.8	6,087	10.1	6,090	9.4	4,354	11.4
December 31, 2018	23,064	43.8	5,531	4.2	5,568	4.6	3,908	6.0

(Note) Comprehensive income: Fiscal year ended December 31, 2019: ¥4,375 million [11.3%]
 Fiscal year ended December 31, 2018: ¥3,930 million [6.7%]

	Earnings Per Share	Diluted Earnings Per Share	Return on Equity	Ratio of Ordinary Income to Total Assets	Operating Income Margin
Fiscal year ended	yen	yen	%	%	%
December 31, 2019	106.67	106.53	29.4	31.4	25.2
December 31, 2018	96.20	96.08	30.4	32.9	24.0

(Reference) Share of profit (loss) of entities accounted for using the equity method:
 Fiscal year ended December 31, 2019: ¥ - million
 Fiscal year ended December 31, 2018: ¥ - million

(2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Assets Per Share
As of	million yen	million yen	%	yen
December 31, 2019	20,092	15,840	78.3	385.01
December 31, 2018	18,725	13,942	74.0	340.92

(Reference) Equity: As of December 31, 2019: ¥15,735 million
 As of December 31, 2018: ¥13,863 million

(3) Status of Consolidated Cash Flows

	Cash Flows from Operating Activities	Cash Flows from Investing Activities	Cash Flows from Financing Activities	Cash and Cash Equivalents at End of Period
Fiscal year ended	million yen	million yen	million yen	million yen
December 31, 2019	4,692	(11)	(2,867)	11,397
December 31, 2018	5,061	(2,647)	(2,062)	9,585

2. Dividends

	Annual Dividends					Total Dividend Amount (Annual)	Dividend Payout Ratio (Consolidated)	Net Assets-to-Dividends Ratio (Consolidated)
	1st Quarter-end	2nd Quarter-end	3rd Quarter-end	Year-end	Total			
Fiscal year ended	yen	yen	yen	yen	yen	million yen	%	%
December 31, 2018	-	0.00	-	65.00	65.00	2,683	68.7	19.9
Fiscal year ended	-	0.00	-	80.00	80.00	3,303	75.9	21.6
December 31, 2019								
Fiscal year ending	-	0.00	-	80.00	80.00		82.2	
December 31, 2020 (Forecast)								

(Note 1) Dividends for the Company's shares held in the Employee Stock Ownership Plan (ESOP) Trust Account are included in Total Dividend Amount. (Fiscal year ended December 31, 2018: ¥40 million, Fiscal year ended December 31, 2019: ¥33 million)

(Note 2) In calculating dividend payout ratio and net assets-to-dividends ratio, the Company's shares held in the Employee Stock Ownership Plan (ESOP) Trust Account are included in the number of shares and the amount of net assets.

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2020 (January 1, 2020 to December 31, 2020)

(% indicates changes from the previous corresponding period.)

	Net Sales		Operating Income		Ordinary Income		Profit Attributable to Owners of Parent		Earnings Per Share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
First half (Cumulative)	13,176	3.6	3,174	(5.7)	3,175	(5.7)	2,053	(14.6)	50.07
Full year	26,178	8.3	6,140	0.9	6,145	0.9	4,019	(7.7)	97.88

*Notes:

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in scope of consolidation): None
New: –
Excluded: –
- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None
- (3) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):
As of December 31, 2019: 41,292,000 shares
As of December 31, 2018: 41,292,000 shares
 - 2) Total number of treasury shares at the end of the period:
As of December 31, 2019: 422,349 shares
As of December 31, 2018: 628,783 shares
 - 3) Average number of shares during the period:
Fiscal year ended December 31, 2019: 40,823,411 shares
Fiscal year ended December 31, 2018: 40,623,903 shares

(Note) In calculating the total number of treasury shares at the end of the period and the average number of shares during the period, the number of treasury shares deducted includes the Company's shares held in the Employee Stock Ownership Plan (ESOP) Trust Account.

*These financial results are outside the scope of audit procedures by a certified public accountant or an audit firm.

*Disclaimer Regarding the Use of the Financial Results Forecast and Other Special Notes

The financial results forecast and other forward-looking statements in this document are based on information currently available and certain assumptions the Company deems to be reasonable. Actual results may differ significantly from these forecasts due to a variety of factors.

The Company has scheduled a briefing session for institutional investors and analysts on Friday, February 21, 2020.